

Web-Mining Agents

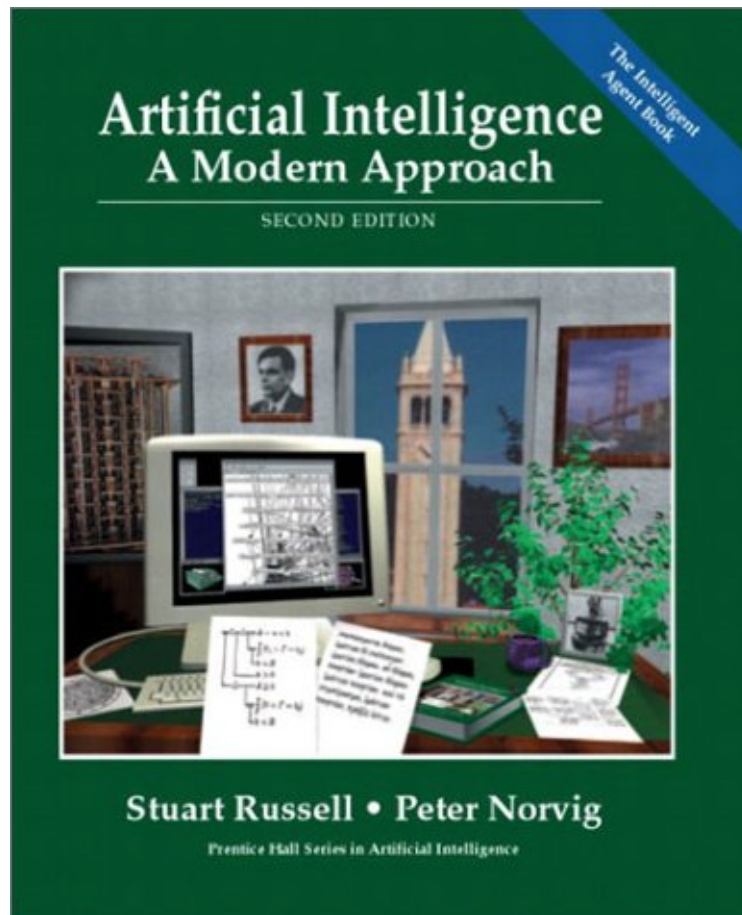
Multiple Agents and Rational Behavior: Game Theory and Social Choice

Ralf Möller

Institut für Informationssysteme

Universität zu Lübeck

Literature

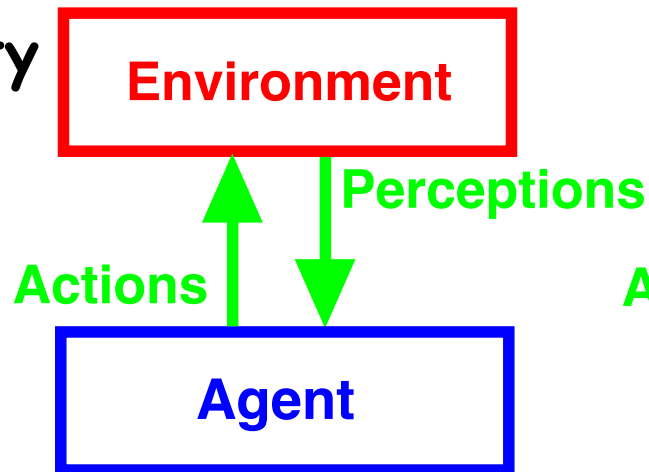


Chapter 17

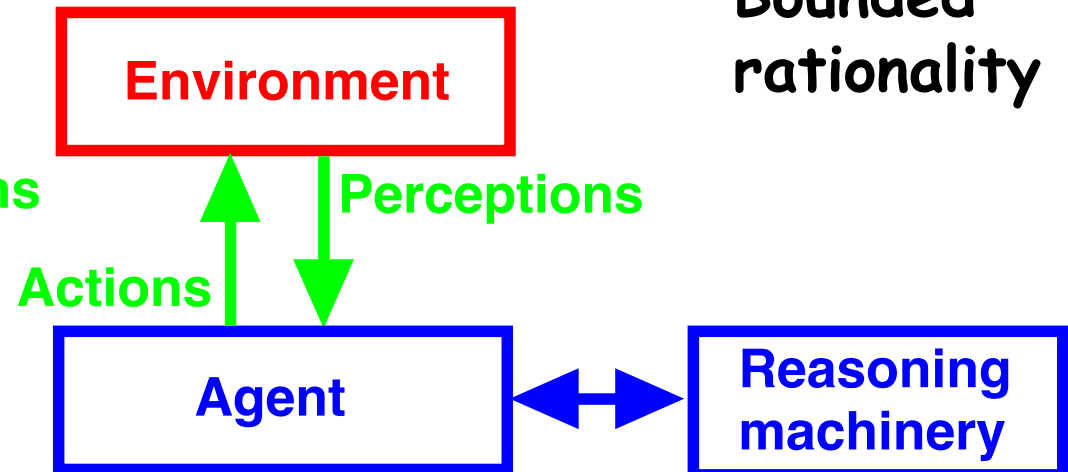
Presentations from CS 886
**Advanced Topics in
AI Electronic Market Design**
Kate Larson
Waterloo Univ.

Full vs bounded rationality

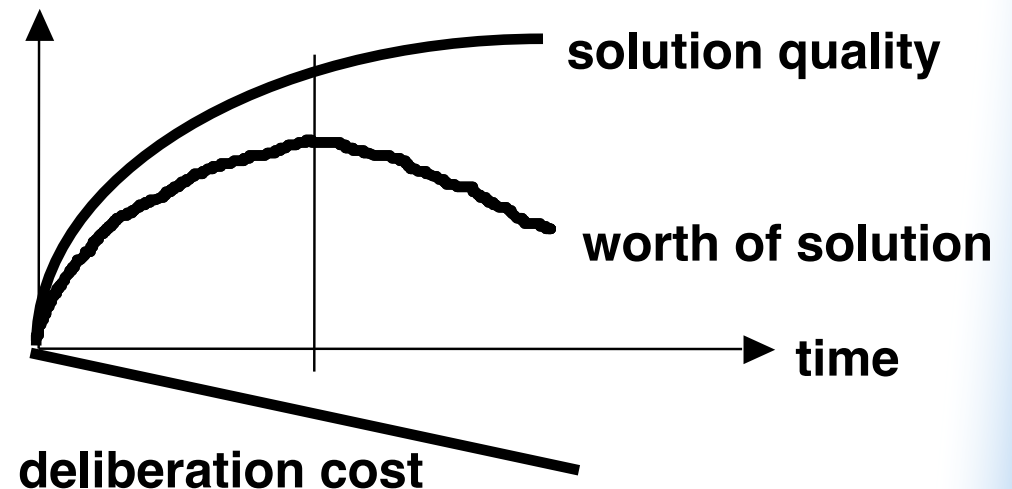
Full
rationality



Bounded
rationality



Descriptive vs. prescriptive
theories of bounded rationality



Multiagent Systems: Criteria

- **Social welfare:** $\max_{\text{outcome}} \sum_i u_i(\text{outcome})$
- **Surplus:** social welfare of outcome – social welfare of status quo
 - ◆ Constant sum games have 0 surplus.
 - ◆ Markets are not constant sum
- **Pareto efficiency:** An outcome o is Pareto efficient if there exists no other outcome o' s.t. some agent has higher utility in o' than in o and no agent has lower
 - ◆ Implied by social welfare maximization
- **Individual rationality:** Participating in the negotiation (or individual deal) is no worse than not participating
- **Stability:** No agents can increase their utility by changing their strategies (aka policies)
- **Symmetry:** No agent should be inherently preferred, e.g. dictator

Game Theory: The Basics

- **A game:** Formal representation of a situation of strategic interdependence
 - ◆ Set of agents, I ($|I|=n$)
 - AKA players
 - ◆ Each agent, j , has a set of actions, A_j
 - AKA moves
 - ◆ Actions define outcomes
 - For each possible action there is an outcome.
 - ◆ Outcomes define payoffs
 - Agents' derive utility from different outcomes

Normal form game*

(matching pennies)

		Agent 2	
		H	T
Agent 1	H	-1, 1	1, -1
	T	1, -1	-1, 1

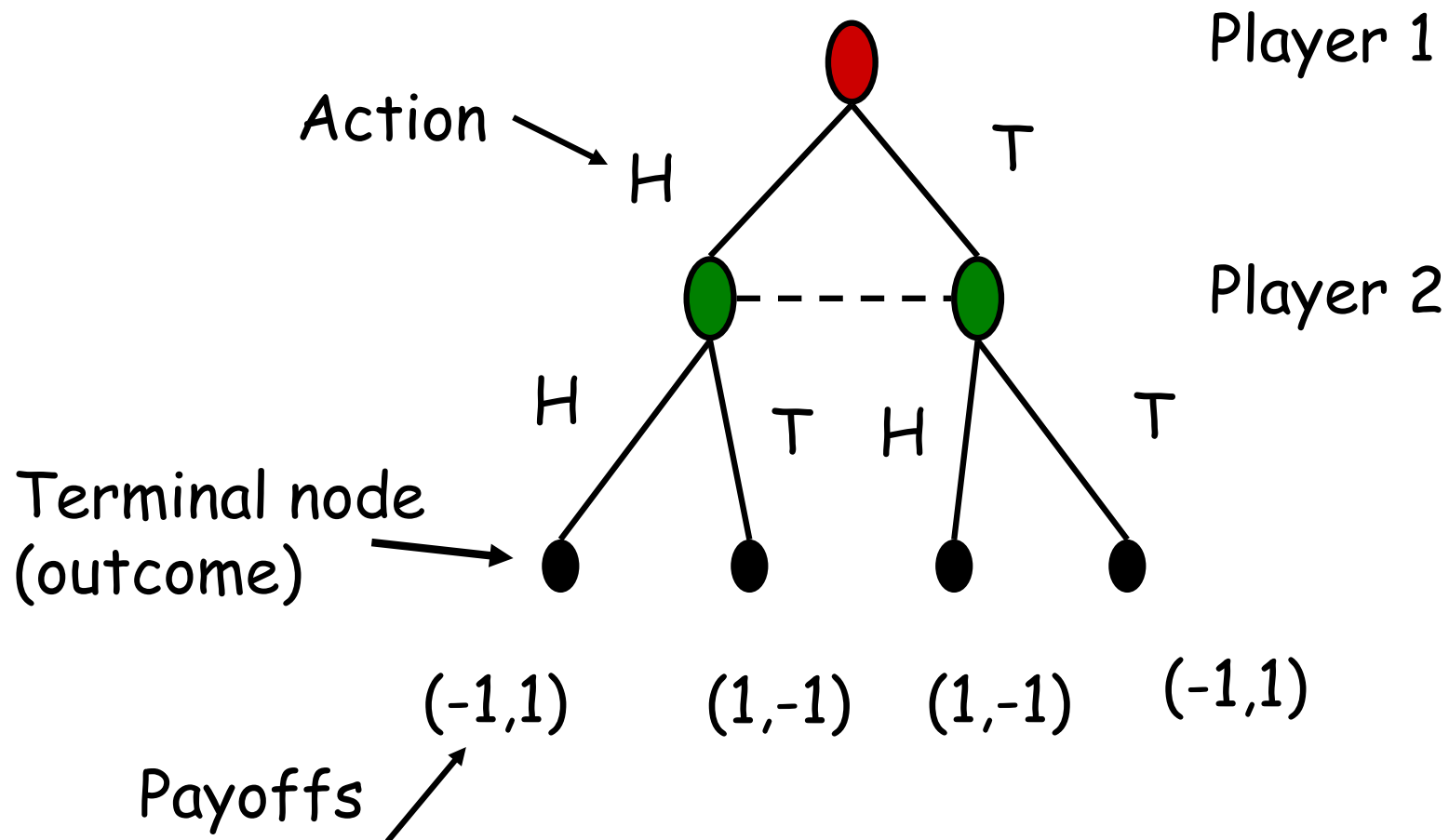
Outcome

Payoffs

*aka strategic form, matrix form

Extensive form game

(matching pennies)



Strategies (aka Policies)

- Strategy:
 - ♦ A strategy, s_j , is a **complete contingency plan**; defines actions agent j should take for all possible states of the world
- Strategy profile: $s = (s_1, \dots, s_n)$
 - ♦ $s_{-i} = (s_1, \dots, s_{i-1}, s_{i+1}, \dots, s_n)$
- Utility function: $u_i(s)$
 - ♦ Note that the utility of an agent depends on the strategy profile, not just its own strategy
 - ♦ We assume agents are **expected utility maximizers**

Normal form game*

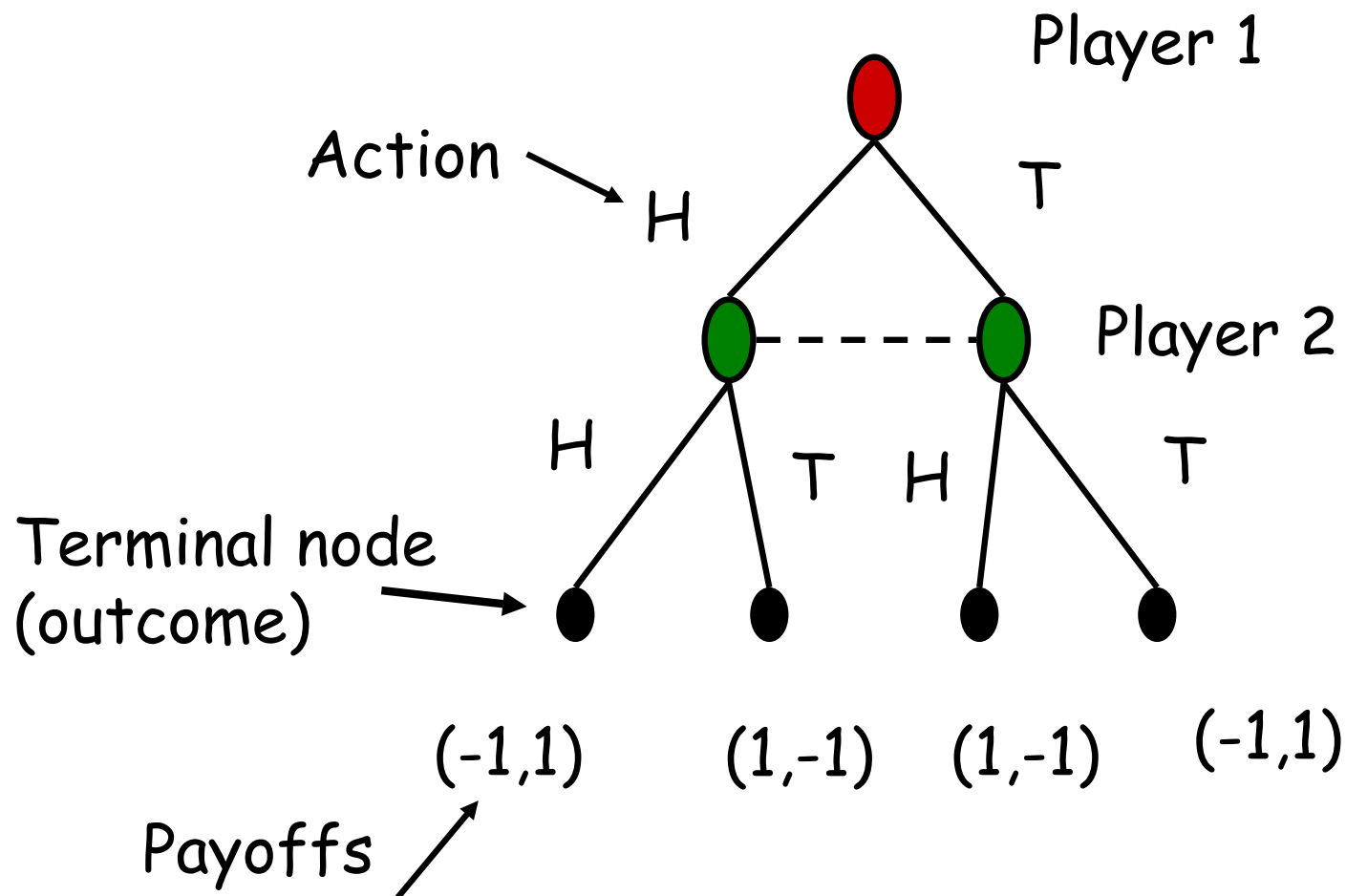
(matching pennies)

		Agent 2		Strategy for agent 1: H
		H	T	
Agent 1	H	$-1, 1$	$1, -1$	Strategy profile (H,T)
	T	$1, -1$	$-1, 1$	

*aka strategic form, matrix form

Extensive form game

(matching pennies)



Strategy for agent 1: T

Strategy profile: (T, T)

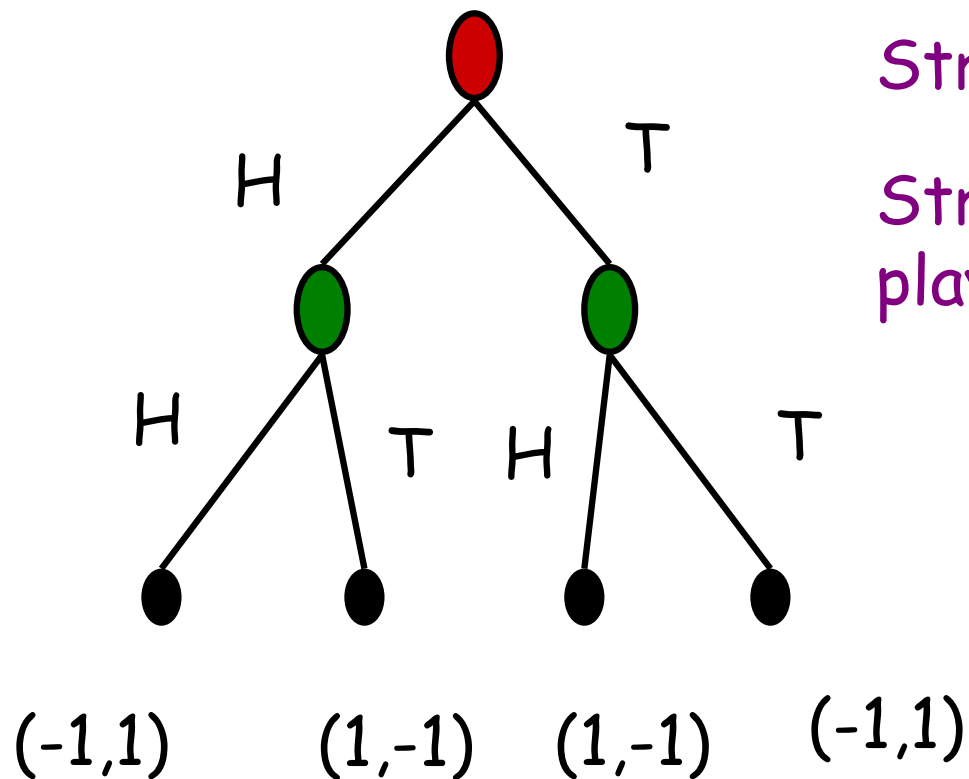
$U_1((T, T)) = -1$

$U_2((T, T)) = 1$

Extensive form game

(matching pennies, seq moves)

Recall: A strategy is a contingency plan for all states of the game



Strategy for agent 1: T

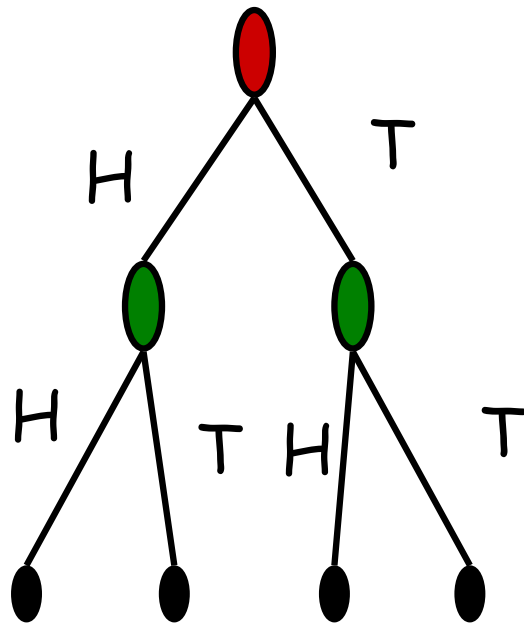
Strategy for agent 2: H if 1 plays H, T if 1 plays T (H,T)

Strategy profile: (T,(H,T))

$$U_1((T,(H,T)))=-1$$

$$U_2((T,(H,T)))=1$$

Game Representation



$(-1,1)$ $(1,-1)$ $(1,-1)$ $(-1,1)$

H,H H,T T,H T,T

H

	H,H	H,T	T,H	T,T
H	-1,1	-1,1	1,-1	1,-1
T	1,-1	-1,1	1,-1	-1,1

T

Potential combinatorial explosion



Example: Ascending Auction

- State of the world is defined by (x, p)
 - ♦ $x \in \{0, 1\}$ indicates if the agent has the object
 - ♦ p is the current next price
- **Strategy** $s_i((x, p))$

$$s_i((x, p)) = \begin{cases} p, & \text{if } v_i \geq p \text{ and } x=0 \\ \text{No bid} & \text{otherwise} \end{cases}$$

Dominant Strategies

- Recall that
 - ♦ Agents' utilities depend on what strategies other agents are playing
 - ♦ Agents' are expected utility maximizers
 - Agents' will play best-response strategies
- s_i^* is a best response if $u_i(s_i^*, s_{-i}) \geq u_i(s_i', s_{-i})$ for all s_i'
- A dominant strategy is a best-response for all s_{-i}
 - ♦ They do not always exist
 - ♦ Inferior strategies are called dominated

Dominant Strategy Equilibrium

- A dominant strategy equilibrium is a strategy profile where the strategy for each player is dominant
 - ♦ $s^* = (s_1^*, \dots, s_n^*)$
 - ♦ $u_i(s_i^*, s_{-i}) \geq u_i(s_i', s_{-i})$ for all i , for all s_i' , for all s_{-i}
- **GOOD**: Agents do not need to counterspeculate!

Example: Prisoner's Dilemma

- Two people are arrested for a crime. If neither suspect confesses, both are released. If both confess then they get sent to jail. If one confesses and the other does not, then the confessor gets a light sentence and the other gets a heavy sentence.

		A: Confess	A: Don't Confess	
Dom. Str. Eq	B: Confess	B = -5, A = -5	B = -1, A = -10	Pareto Optimal Outcome
	B: Don't Confess	B = -10, A = -1	B = -2, A = -2	

Dominant strategy is not Pareto efficient

Example: Split or Steal

Does communication help?

Only if actions cannot be changed after communication

Dom.
Str. Eq

	A: Steal	A: Split
B:Steal	B=0, A=0	B=100, A=-10
B:Split	B=-10, A=100	B=50, A=50

Pareto
Optimal
Outcome

Example: Vickrey Auction (2nd price sealed bid)

- Each agent i has value v_i
- Strategy $b_i(v_i) \in [0, \infty)$

$$u_i(b_i, b_{-i}) = \begin{cases} v_i - \max\{b_j\} \text{ where } j \neq i \text{ if } b_i > b_j \text{ for all } j \\ 0 \text{ otherwise} \end{cases}$$

Given value v_i , $b_i(v_i) = v_i$ is (weakly) dominant.

Let $b' = \max_{j \neq i} b_j$. If $b' < v_i$ then any bid $b_i(v_i) \geq b'$ is optimal. If $b' \geq v_i$, then any bid $b_i(v_i) \leq v_i$ is optimal. Bid $b_i(v_i) = v_i$ satisfies both constraints.

Dominant strategy is Pareto efficient

Example: Bach or Stravinsky

- A couple likes going to concerts together. One loves Bach but not Stravinsky. The other loves Stravinsky but not Bach. However, they prefer being together than being apart.

	B	S
B	2,1	0,0
S	0,0	1,2

No dom.
str. equil.

Nash Equilibrium

- Sometimes an agent's best-response depends on the strategies other agents are playing
 - ♦ No dominant strategy equilibria
- A strategy profile is a **Nash equilibrium** if no player has incentive to deviate from his strategy given that others do not deviate:
 - ♦ for every agent i , $u_i(s_i^*, s_{-i}) \geq u_i(s_i', s_{-i})$ for all s_i'

	B	S
B	2,1	0,0
S	0,0	1,2

Nash Equilibrium

- Interpretations:
 - ◆ Focal points, self-enforcing agreements, stable social convention, consequence of rational inference..
- Criticisms
 - ◆ They may not be unique (Bach or Stravinsky)
 - Ways of overcoming this
 - Refinements of equilibrium concept, Mediation, Learning
 - ◆ Do not exist in all games (in the form defined above)
 - ◆ They may be hard to find
 - ◆ People don't always behave based on what equilibria would predict (ultimatum games and notions of fairness,...)

Example: Matching Pennies

	H	T
H	-1, 1	1, -1
T	1, -1	-1, 1

So far we have talked only about **pure** strategy equilibria.

Not all games have pure strategy equilibria.
Some equilibria are **mixed** strategy equilibria.

Mixed strategy equilibria

- Mixed strategy:

Let Σ_i be the set of probability distributions over S_i

We write σ_i for an element of Σ_i

- Strategy profile: $\sigma = (\sigma_1, \dots, \sigma_n)$
- Expected utility: $u_i(\sigma) = \sum_{s \in S_i} \sigma_i(s) u_i(s)$
- Nash Equilibrium:
 - ♦ σ^* is a (mixed) Nash equilibrium if $u_i(\sigma^*_i, \sigma^*_{-i}) \geq u_i(\sigma_i, \sigma^*_{-i})$ for all $\sigma_i \in \Sigma_i$, for all i

Example: Matching Pennies

	q H	$1-q$ T
p H	$-1, 1$	$1, -1$
$1-p$ T	$1, -1$	$-1, 1$

Want to play each strategy with a certain probability so that the competitor is indifferent between its own strategies.

$$1p + (-1)(1-p) = (-1)p + 1(1-p) \quad \Rightarrow \quad p = 1/2$$

$$q - (1-q) = -q + (1-q) \quad \Rightarrow \quad q = 1/2$$

Mixed Nash Equilibrium

- Thm (Nash 50):
 - ◆ Every game in which the strategy sets, S_1, \dots, S_n have a finite number of elements has a mixed strategy equilibrium.
- Finding Nash Equil is another problem
 - ◆ “Together with prime factoring, the complexity of finding a Nash Eq is, in my opinion, the most important concrete open question on the boundary of P today” (Papadimitriou)

Imperfect Information about Strategies and Payoffs

- So far we have assumed that agents have complete information about each other (including payoffs)
 - ◆ **Very strong assumption!**
- Assume agent i has **type** $\theta_i \in \Theta_i$, which defines the payoff $u_i(s, \theta_i)$
- Agents have common prior over distribution of types $p(\theta)$
 - ◆ Conditional probability $p(\theta_{-i} | \theta_i)$ (obtained by Bayes Rule when possible)

Bayesian–Nash Equil

- **Strategy:** $\sigma_i(\theta_i)$ is the (mixed) strategy agent i plays if its type is θ_i
- **Strategy profile:** $\sigma = (\sigma_1, \dots, \sigma_n)$
- **Expected utility:**
 - ♦ $EU_i(\sigma_i(\theta_i), \sigma_{-i}(), \theta_i) = \sum_{\theta_{-i}} p(\theta_{-i} | \theta_i) u_i(\sigma_i(\theta_i), \sigma_{-i}(\theta_{-i}), \theta_i)$
- **Bayesian Nash Eq:** Strategy profile σ^* is a Bayesian–Nash Eq if for all i , for all θ_i ,
 $EU_i(\sigma_i^*(\theta_i), \sigma_{-i}^*(), \theta_i) \geq EU_i(\sigma_i(\theta_i), \sigma_{-i}^*(), \theta_i)$

(best responding w.r.t. its beliefs about the types of the other agents, assuming they are also playing a best response)

Example: 1st price sealed-bid auction

2 agents (1 and 2) with values v_1, v_2 drawn uniformly from $[0,1]$.

Utility of agent i if it bids b_i and wins the item is $u_i = v_i - b_i$.

Assume agent 2's bidding strategy is $b_2(v_2) = v_2/2$

How should 1 bid? (i.e. what is $b_1(v_1) = z$?)

$$U_1 = \int_{x=0}^{2z} (v_1 - x) dx = [v_1 x - (1/2)x^2]_0^{2z} = 2zv_1 - 2z^2$$

Note: given $b_2(v_2) = v_2/2$, 1 only wins if $v_2 < 2z$ otherwise U_1 is 0

$$\operatorname{argmax}_z [2zv_1 - 2z^2] \text{ when } z = b_1(v_1) = v_1/2$$

Similar argument for agent 2, assuming $b_1(v_1) = v_1/2$.

We have an equilibrium

Social Choice Theory

Assume a group of agents make a decision

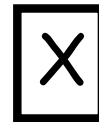
1. Agents have preferences over alternatives
 - Agents can **rank order** the outcomes
 - $a > b > c = d$ is read as “a is preferred to b which is preferred to c which is equivalent to d”
2. Voters are **sincere**
 - They truthfully tell the center their preferences
3. Outcome is enforced on all agents

The problem

- Majority decision:
 - ♦ If more agents prefer a to b, then a should be chosen
- Two outcome setting is easy
 - ♦ Choose outcome with more votes!
- What happens if you have 3 or more possible outcomes?

Case 1: Agents specify their top preference

Ballot



Election System

- Plurality Voting
 - ◆ One name is ticked on a ballot
 - ◆ One round of voting
 - ◆ One candidate is chosen

Is this a "good"
system?

What do we mean by good?

Example: Plurality

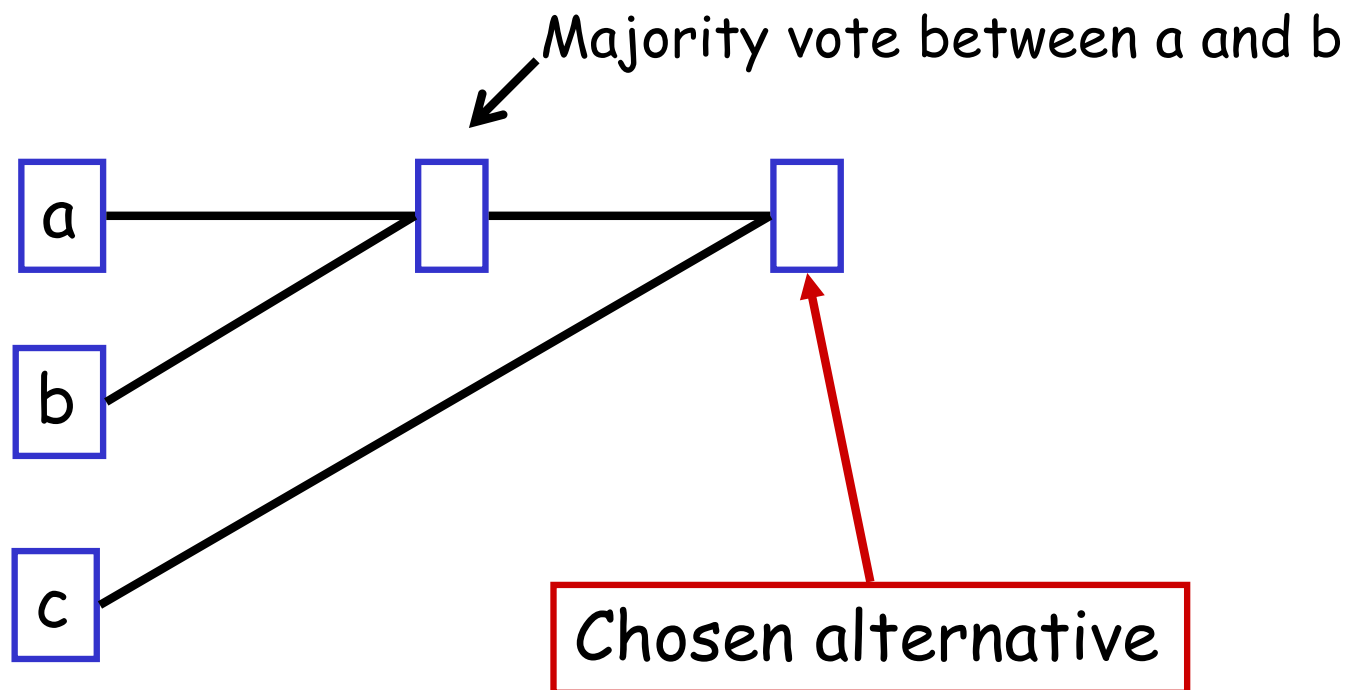
- 3 candidates
 - ♦ Lib, NDP, C
- 21 voters with the preferences
 - ♦ 10 Lib > NDP > C
 - ♦ 6 NDP > C > Lib
 - ♦ 5 C > NDP > Lib
- Result: **Lib 10**, NDP 6, C 5
 - ♦ But a majority of voters (11) prefer all other parties more than the Libs!

What can we do?

- Majority system
 - ◆ Works well when there are 2 alternatives
 - ◆ Not great when there are more than 2 choices
- Proposal:
 - ◆ Organize a series of votes between 2 alternatives at a time
 - ◆ How this is organized is called an agenda
 - Or a cup (often in sports)

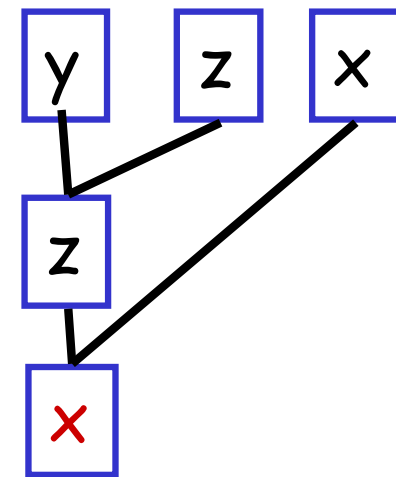
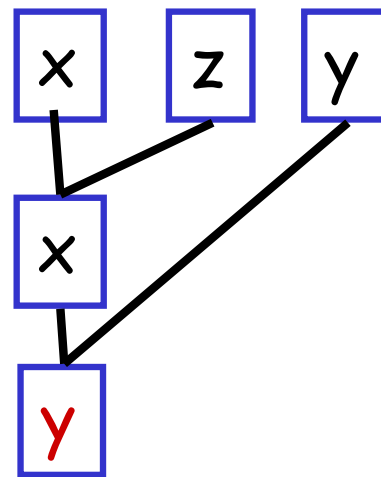
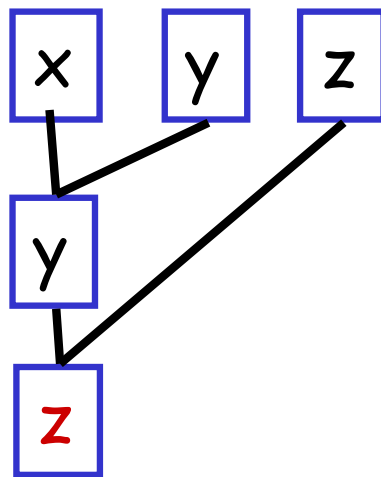
Agendas

- 3 alternatives {a,b,c}
- Agenda a,b,c



Agenda paradox

- Binary protocol (majority rule) = cup
- Three types of agents:
 1. $x > z > y$ (35%)
 2. $y > x > z$ (33%)
 3. $z > y > x$ (32%)

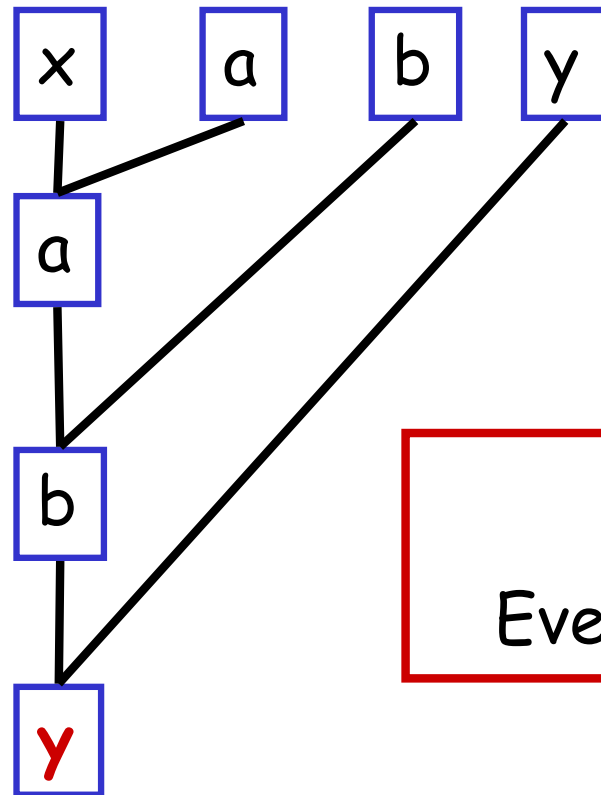


- Power of agenda setter (e.g. chairman)
- Vulnerable to irrelevant alternatives (z)

Another problem: Pareto dominated winner paradox

Agents:

1. $x > y > b > a$
2. $a > x > y > b$
3. $b > a > x > y$



BUT

Everyone prefers x to y!

Case 2: Agents specify their complete preferences

Maybe the problem was with the ballots!

Ballot

X>Y>Z



Now have more information

Condorcet

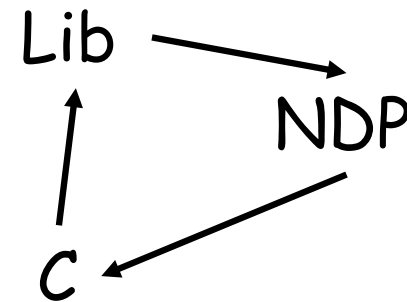
- Proposed the following
 - ◆ Compare each pair of alternatives
 - ◆ Declare “a” is socially preferred to “b” if more voters strictly prefer a to b
- **Condorcet Principle:** If one alternative is preferred to all other candidates then it should be selected

Example: Condorcet

- 3 candidates
 - ◆ Lib, NDP, C
- 21 voters with the preferences
 - ◆ 10 Lib > NDP > C
 - ◆ 6 NDP > C > Lib
 - ◆ 5 C > NDP > Lib
- Result:
 - ◆ **NDP win!** (11/21 prefer them to Lib, 16/21 prefer them to C)

A Problem

- 3 candidates
 - ◆ Lib, NDP, C
- 3 voters with the preferences
 - ◆ Lib > NDP > C
 - ◆ NDP > C > Lib
 - ◆ C > Lib > NDP
- Result:
 - ◆ No Condorcet Winner



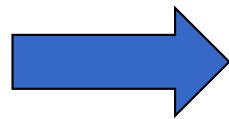
Borda Count

- Each ballot is a list of ordered alternatives
- On each ballot compute the rank of each alternative
- Rank order alternatives based on decreasing sum of their ranks

A>B>C

A>C>B

C>A>B



A: 4

B: 8

C: 6

Borda Count

- Simple
- Always a Borda Winner
- BUT does not always choose Condorcet winner!

- 3 voters
 - ♦ 2: $b > a > c > d$
 - ♦ 1: $a > c > d > b$

Borda scores:

$a:5, b:6, c:8, d:11$

Therefore **a** wins

BUT **b** is the
Condorcet winner

Inverted-order paradox

- Borda rule with 4 alternatives
 - ◆ Each agent gives 1 point to best option, 2 to second best...
- Agents:
 1. $x > c > b > a$
 2. $a > x > c > b$
 3. $b > a > x > c$
 4. $x > c > b > a$
 5. $a > x > c > b$
 6. $b > a > x > c$
 7. $x > c > b > a$
- $x=13$, $a=18$, $b=19$, $c=20$
- Remove x : $c=13$, $b=14$, $a=15$

Borda rule vulnerable to irrelevant alternatives

- Three types of agents:

1. $x > z > y$ (35%)
2. $y > x > z$ (33%)
3. $z > y > x$ (32%)

- Borda winner is x
- Remove z : Borda winner is y

Desirable properties for a voting protocol

- No dictators
- Universality (unrestricted domain)
 - ♦ It should work with any set of preferences
- Non-imposition (citizen sovereignty)
 - ♦ Every possible societal preference order should be achievable
- Independence of irrelevant alternatives
 - ♦ The comparison of two alternatives should depend only on their standings among agents' preferences, not on the ranking of other alternatives
- Monotonicity
 - ♦ An individual should not be able to hurt an option by ranking it *higher*.
- Paretian
 - ♦ If all all agents prefer x to y then in the outcome x should be preferred to y

Arrow's Theorem (1951)

- If there are 3 or more alternatives and a finite number of agents then there is no protocol which satisfies the 5 desired properties

Take-home Message

- Despair?
 - ◆ No ideal voting method
 - ◆ That would be boring!
- A group is more complex than an individual
- Weigh the pro's and con's of each system and understand the setting they will be used in
- Do not believe anyone who says they have the best voting system out there!