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# Intelligent Agents Mechanism Design

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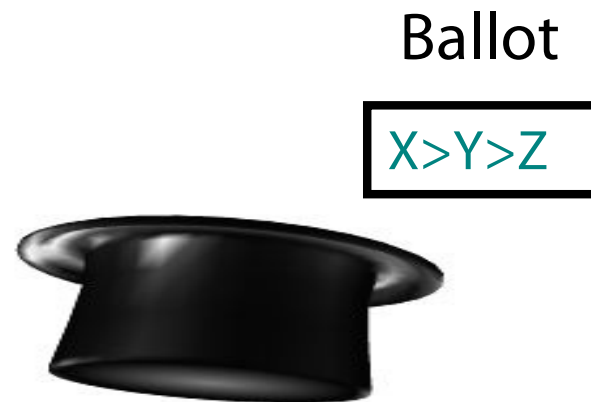
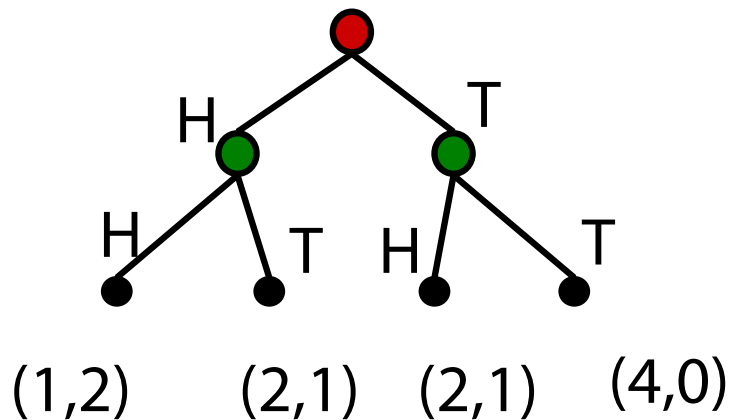


# Introduction

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So far we have looked at

- Game Theory
  - Given a game we are able to analyze the strategies agents will follow
- Social Choice Theory
  - Given a set of agents' preferences we can choose some outcome



# Introduction

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- Now:  
**Mechanism Design = Game Theory + Social Choice**
- Goal of a mechanism
  - Obtain some outcome (function of agents' preferences)
  - But agents are rational
    - They may lie about their preferences
- Goal of mechanism design
  - Define the rules of a game so that in equilibrium the agents do what we want

# Fundamentals

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- Set of possible outcomes,  $O$
- Agents  $i \in I$ ,  $|I|=n$ , each agent  $i$  has type  $\theta_i \in \Theta_i$ 
  - Type captures all private information that is relevant to agent's decision making
- Utility  $u_i(o, \theta_i)$ , over outcome  $o \in O$
- Recall: goal is to implement some system-wide solution
  - Captured by a social choice function (SCF)

$$f: \Theta_1 \times \dots \times \Theta_n \rightarrow O$$

$f(\theta_1, \dots, \theta_n) = o$  is a collective choice

# Examples of social choice functions

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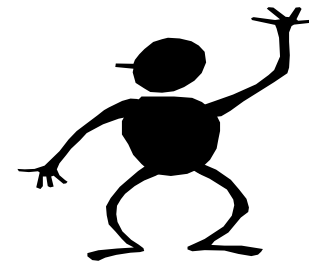
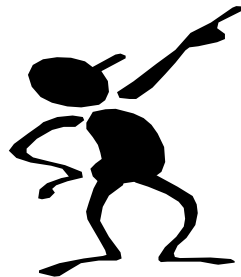
- **Voting**: choose a candidate among a group
- **Public project**: decide whether to build a swimming pool whose cost must be funded by the agents themselves
- **Allocation**: allocate a single, indivisible item to one agent in a group

# Mechanisms (From Strategies to Games)

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- Recall: We want to implement a social choice function
  - Need to know agents' preferences
  - They may not reveal them to us truthfully
- Example:
  - 1 item to allocate, and want to give it to the agent who values it the most
  - If we just ask agents to tell us their preferences, they may lie

I like the bear the most!

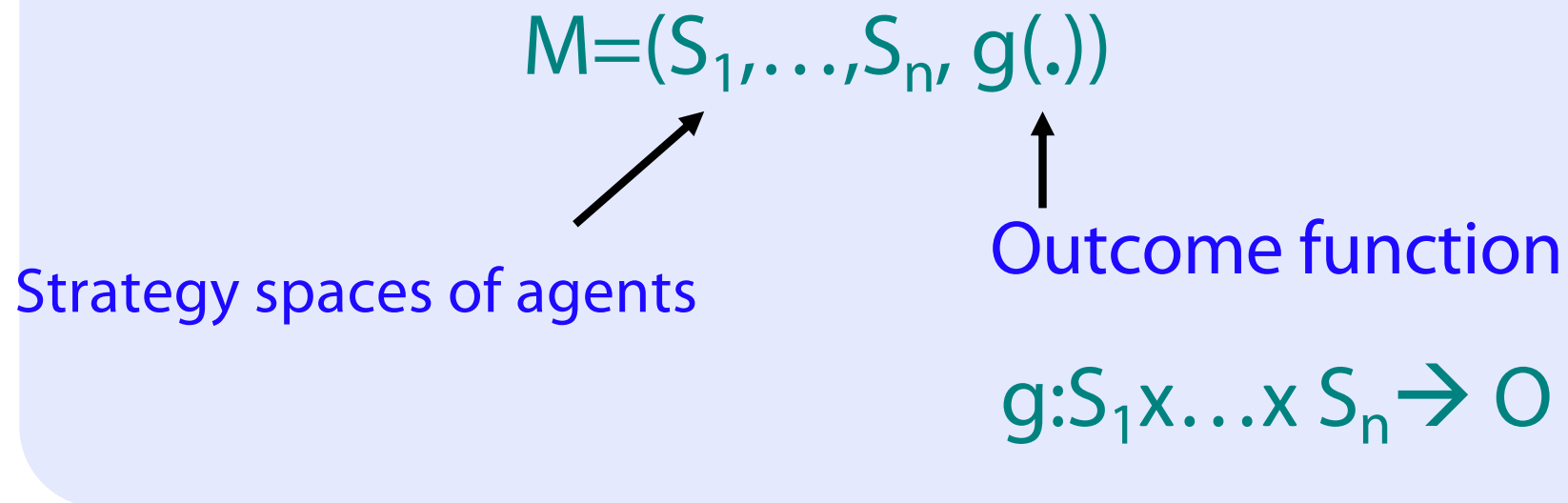


No, I do!

# Mechanism Design Problem

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- By having agents interact through an institution we might be able to solve the problem
- Mechanism:



# Implementation

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A mechanism  $M=(S_1, \dots, S_n, g(\cdot))$  implements social choice function  $f(\theta)$  iff

there is an equilibrium strategy profile

$$s^*(\cdot) = (s_1^*(\cdot), \dots, s_n^*(\cdot))$$

of the game induced by  $M$  such that

$$g(s_1^*(\theta_1), \dots, s_n^*(\theta_n)) = f(\theta_1, \dots, \theta_n)$$

for all  $(\theta_1, \dots, \theta_n) \in \Theta_1 \times \dots \times \Theta_n$



# Implementation

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- We did not specify the type of equilibrium in the definition

- Dominant

$$u_i(s_i^*(\theta_i), s_{-i}(\theta_{-i}), \theta_i) \geq u_i(s_i'(\theta_i), s_{-i}(\theta_{-i}), \theta_i), \forall i, \forall \theta, \forall s_i' \neq s_i^*, \forall s_{-i}$$

- Nash

$$u_i(s_i^*(\theta_i), s_{-i}^*(\theta_{-i}), \theta_i) \geq u_i(s_i'(\theta_i), s_{-i}^*(\theta_{-i}), \theta_i), \forall i, \forall \theta, \forall s_i' \neq s_i^*$$

- Bayes-Nash

$$E[u_i(s_i^*(\theta_i), s_{-i}^*(\theta_{-i}), \theta_i)] \geq E[u_i(s_i'(\theta_i), s_{-i}^*(\theta_{-i}), \theta_i)], \forall i, \forall \theta, \forall s_i' \neq s_i^*$$

# Direct Mechanisms

- Recall that a mechanism specifies the strategy sets of the agents
  - These sets can contain complex strategies
- **Direct mechanisms:**
  - Mechanism in which  $S_i = \Theta_i$  for all  $i$ , and  $g(\theta) = f(\theta)$  for all  $\theta \in \Theta_1 \times \dots \times \Theta_n$
- **Incentive-compatible:**
  - A direct mechanism is incentive-compatible if it has an equilibrium  $s^*$  where  $s_i^*(\theta_i) = \theta_i$  for **all**  $\theta_i \in \Theta_i$  and all  $i$
  - (truth telling by all agents is an equilibrium)
  - **Called strategy-proof** if truth telling by all agents leads to dominant-strategy equilibrium

# Dominant Strategy Implementation

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- Is a certain social choice function implementable in dominant strategies?
  - In principle we would need to consider all possible mechanisms
- **Revelation Principle** (for Dom Strategies)
  - Suppose there exists a mechanism  $M=(S_1, \dots, S_n, g(\cdot))$  that implements social choice function  $f()$  in dominant strategies. Then there is a direct strategy-proof mechanism,  $M'$ , which also implements  $f()$ .

# Revelation Principle

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- “The computations that go on within the mind of any bidder in the nondirect mechanism are shifted to become part of the mechanism in the direct mechanism” [McAfee&McMillian 87]
- Consider the incentive-compatible direct-revelation implementation of an English auction (open-bid)

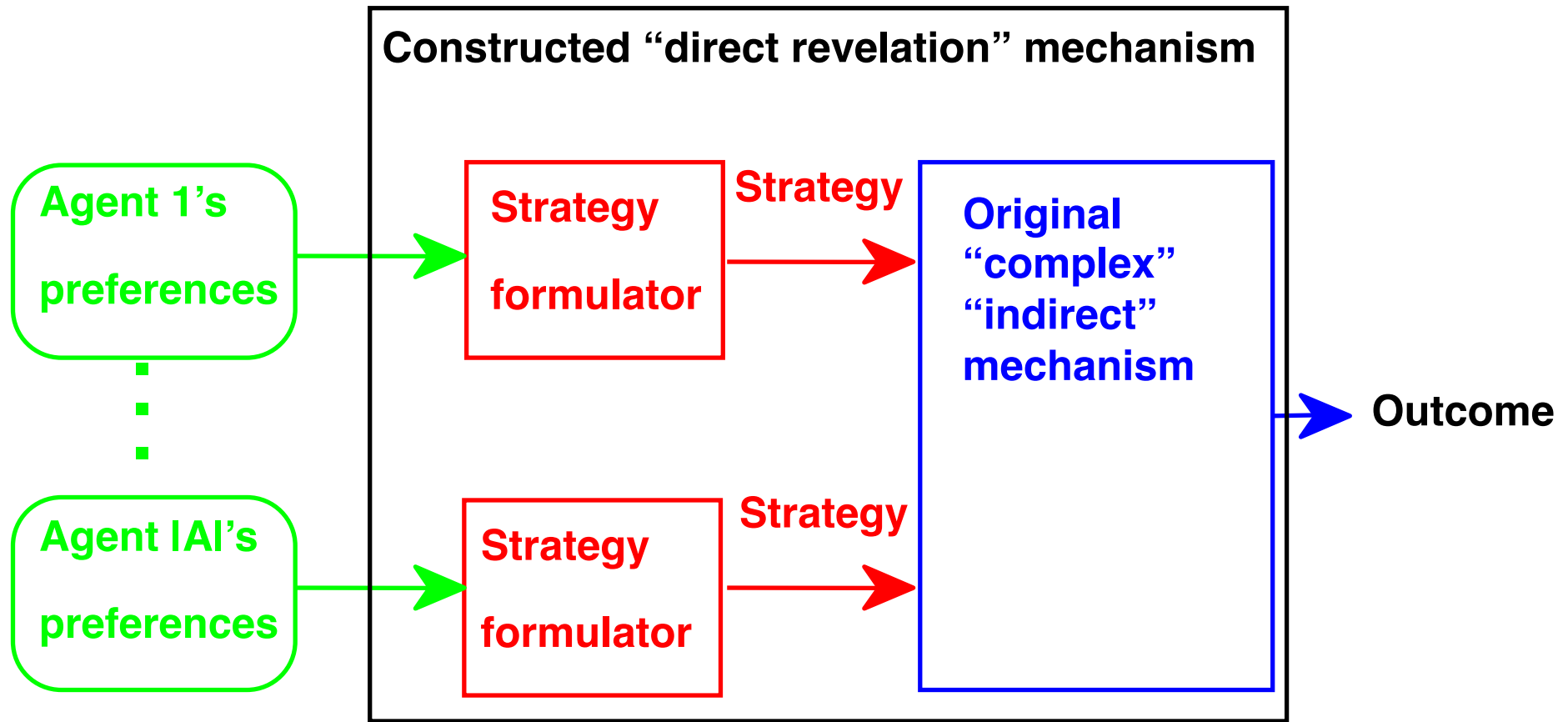
# Revelation Principle: Proof

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- $M=(S_1,\dots,S_n,g())$  implements SCF  $f()$  in dom str.
  - Construct direct mechanism  $M'=(\Theta^n,f(\theta))$   
(see also the following figure)
  - By contradiction, assume
$$\exists \theta'_i \neq \theta_i \text{ s.t. } u_i(f(\theta'_i, \theta_{-i}), \theta_i) > u_i(f(\theta_i, \theta_{-i}), \theta_i)$$
for some  $\theta'_i \neq \theta_i$ , some  $\theta_{-i}$ .
  - But, because  $f(\theta)=g(s^*(\theta))$ , this entails
$$u_i(g(s_i^*(\theta'_i), s_{-i}^*(\theta_{-i})), \theta_i) > u_i(g(s_i^*(\theta_i), s_{-i}^*(\theta_{-i})), \theta_i)$$

Which contradicts the fact that  $s^*$  is a dominant-strategy equilibrium in  $M$

# Revelation Principle: Intuition



# Questions and Discussion

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- Q: What is the problem with the algorithm for reducing arbitrary mechanisms to direct mechanisms according to the revelation principle?
- A:
  - One has to unveil own preferences to mechanism (institution)
  - Burden on communication channel

# Theoretical Implications

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Literal interpretation: Need only study direct mechanisms

- This is a smaller space of mechanisms
- Negative results: If no direct mechanism can implement SCF  $f()$  then no mechanism can do it
- Analysis tool:
  - Best direct mechanism gives us an upper bound on what we can achieve with an indirect mechanism
  - Analyze all direct mechanisms and choose the best one



# Practical Implications

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- Incentive-compatibility is “free” from an implementation perspective
- **BUT!!!**
  - A lot of mechanisms used in practice are not direct and incentive-compatible
  - Maybe there are some issues that are being ignored here

# Quick review

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- We now know
  - What a mechanism is
  - What it means for a SCF to be dominant strategy implementable
  - If a SCF is implementable in dominant strategies then it can be implemented by a direct incentive-compatible mechanism
- We do not know
  - What types of SCF are dominant strategy implementable

# Gibbard-Satterthwaite (G-S) Thm

**Thm** (Gibbard 73), (Satterthwaite 75))

Assume

- $\mathcal{O}$  is finite and  $|\mathcal{O}| \geq 3$
- Each  $o \in \mathcal{O}$  can be achieved by social choice function  $f(\cdot)$  for some  $\theta$  (“citizen sovereignty”)

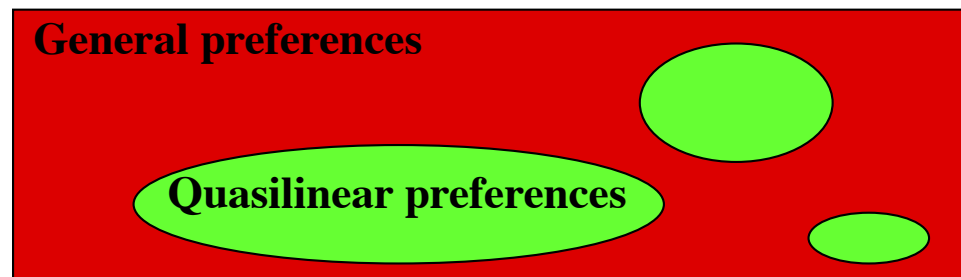
Then:

$f(\cdot)$  is truthfully implementable in dominant strategies (i.e., strategy-proof) if and only if  $f(\cdot)$  is dictatorial

# Circumventing G-S

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- Use a weaker equilibrium concept
  - Nash, Bayes-Nash
- Design mechanisms where computing a beneficial manipulation is hard
  - Many voting mechanisms are NP-hard to manipulate (or can be made NP-hard with small “tweaks”)  
(Bartholdi, Tovey, Trick 89) (Conitzer, Sandholm 03)
- Randomization
- Agents’ preferences have special structure



# Quasi-Linear Preferences

- Outcome  $o=(x,t_1,\dots,t_n)$ 
  - $x$  is a “project choice” and  $t_i \in \mathbb{R}$  are transfers (money)
- Utility function of agent  $i$ 
  - $u_i(o,\theta_i)=u_i((x,t_1,\dots,t_n),\theta_i)=v_i(x,\theta_i)-t_i$
- Quasi-linear mechanism:  $M=(S_1,\dots,S_n,g(.))$  where  $g(.)=(x(.),t_1(.),\dots,t_n(.))$

## Example:

- $x$  = “joint pool built” or “not”,
- $m_i = \$$  = mechanism addendum
  - E.g., equal sharing of construction cost:  $-c / |A|$ ,
  - $v_i(x) = w_i(x) - c / |A|$
  - $u_i = v_i(x) + m_i$

# Social choice functions and quasi-linear settings

- SCF is **efficient** if for all types  $\theta=(\theta_1,\dots,\theta_n)$ 
  - $\sum_{i=1}^n v_i(x(\theta),\theta_i) \geq \sum_{i=1}^n v_i(x'(\theta),\theta_i) \quad \forall x'(\theta)$
  - Aka social welfare maximizing
- SCF is **budget-balanced** (BB) if
  - $\sum_{i=1}^n t_i(\theta)=0$
  - **Weakly budget-balanced** if  $\sum_{i=1}^n t_i(\theta) \geq 0$

# Questions and Discussion

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- Q: Explain in natural language the (qualitative) assumptions underlying quasi-linearity  
(Utility function of agent  $i$ :  $u_i(o, \theta_i) = u_i((x, t_1, \dots, t_n), \theta_i) = v_i(x, \theta_i) - t_i$  )
- A:
  - Degree of preference for some outcome (project choice  $x$ ) is independent of amount  $t_i$  one has to pay to or receives from mechanism
  - No counterspeculation about payments/received money by other agents.

# Groves Mechanisms (Groves 1973)

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A Groves mechanism,

$M=(S_1, \dots, S_n, (x, t_1, \dots, t_n))$  is defined by

- Choice rule  $x^*(\theta') = \operatorname{argmax}_x \sum_i v_i(x, \theta'_i)$
- Transfer rules
  - $t_i(\theta') = h_i(\theta'_{-i}) - \sum_{j \neq i} v_j(x^*(\theta'), \theta'_j)$

where  $h_i(\cdot)$  is an (arbitrary) function that **does not depend** on the reported type  $\theta'_i$  of agent  $i$



# Groves Mechanisms

- **Thm:** Groves mechanisms are strategy-proof and efficient

(We have gotten around Gibbard-Satterthwaite!)

**Proof:**

Agent  $i$ 's utility for strategy  $\theta_i'$ , given  $\theta_{-i}'$  from agents  $j \neq i$  is

$$\begin{aligned} u_i(\theta_i') &= v_i(x^*(\theta'), \theta_i) - t_i(\theta') \\ &= v_i(x^*(\theta'), \theta_i) + \sum_{j \neq i} v_j(x^*(\theta'), \theta_j') - h_i(\theta_{-i}') \end{aligned}$$

Ignore  $h_i(\theta_{-i}')$ . Notice that

$$x^*(\theta') = \operatorname{argmax}_x \sum_i v_i(x, \theta_i')$$

i.e., it maximizes the sum of reported values.

Therefore, agent  $i$  should announce  $\theta_i' = \theta_i$  to maximize its own payoff

- **Thm:** Groves mechanisms are unique (up to  $h_i(\theta_{-i})$ )

# VCG (Vickrey, Clarke, Groves) Mechanism (aka Clarke tax mechanism, aka Pivotal mechanism)

- **Def:** Implement efficient outcome,

$$x^* = \operatorname{argmax}_x \sum_i v_i(x, \theta_i')$$

Compute transfers

$$t_i(\theta') = \sum_{j \neq i} v_j(x^{-i}, \theta_j') - \sum_{j \neq i} v_j(x^*, \theta_j')$$

Where  $x^{-i} = \operatorname{argmax}_x \sum_{j \neq i} v_j(x, \theta_j')$

Agent's equilibrium utility is:

$$u_i(x^*, t_i, \theta_i) = v_i(x^*, \theta_i) - [\sum_{j \neq i} v_j(x^{-i}, \theta_j) - \sum_{j \neq i} v_j(x^*, \theta_j)]$$

$$= \sum_j v_j(x^*, \theta_j) - \sum_{j \neq i} v_j(x^{-i}, \theta_j)$$

= marginal contribution to the welfare of the system

VCGs are efficient and strategy-proof

# Remember: Vickrey Auction

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- Highest bidder gets item, and pays second highest amount
- Also a VCG mechanism
  - Allocation rule: Get item if  $b_i = \max_j [b_j]$
  - Payment rule: Every agent pays

$$t_i(\theta_i') = \sum_{j \neq i} v_j(x^{-i}, \theta_j') - \sum_{j \neq i} v_j(x^*, \theta_j')$$

$$\max_{j \neq i} [b_j]$$

$\max_{j \neq i} [b_j]$  if  $i$  is not the highest bidder,

0 if it is

# Example: Building a pool

- The cost of building the pool is \$300
- If together all agents think the pool's value is more than \$300, then it will be built
- Clarke Mechanism:
  - Each agent announces their value,  $v_i$
  - If  $\sum v_i \geq 300$  then it is built
  - Payments  $t_i(\theta_i') = \sum_{j \neq i} v_j(x^{-i}, \theta_j') - \sum_{j \neq i} v_j(x^*, \theta_j')$  if built, 0 otherwise

$$v_1=50, v_2=50, v_3=250$$

Pool should be built

$$t_1=(250+50)-(250+50)=0$$

$$t_2=(250+50)-(250+50)=0$$

$$t_3=(0)-(100)=-100$$

Not budget balanced

# Web Mining Agents

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- Task: Mine a certain number of books
- Agent pays for opportunity to do that if, for good results, agent gets high reward (maybe from sb else)
- **Idea:** Run an auction for bundles of books/reports/articles/papers to analyze

# Implementation in Bayes-Nash equilibrium

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- Goal is to design the rules of the game (aka mechanism) so that in **Bayes-Nash** equilibrium  $(s_1, \dots, s_n)$ , the outcome of the game is  $f(\theta_1, \dots, \theta_n)$
- Weaker requirement than dominant strategy implementation
  - An agent's best response strategy may depend on others' strategies
    - Agents may benefit from counterspeculating
  - Can accomplish more than under dominant strategy implementation
    - E.g., budget balance & Pareto efficiency (social welfare maximization) under quasilinear preferences ...
- There is also a mechanism for this setting:
  - **D'AGVA** mechanism  
(d'Aspremont & Gerard-Varet 79)

# Participation Constraints

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- Agents cannot be forced to participate in a mechanism
  - It must be in their own best interest
- A mechanism is **individually rational** (IR) if an agent's (expected) utility from participating is (weakly) better than what it could get by not participating

# Participation Constraints

- Let  $u_i^*(\theta_i)$  be an agent's utility if it does not participate and has type  $\theta_i$
- **Ex ante IR:** An agent must decide to participate before it knows its own type
  - $E_{\theta \in \Theta} [u_i(f(\theta), \theta_i)] \geq E_{\theta_i \in \Theta_i} [u_i^*(\theta_i)]$
- **Interim IR:** An agent decides whether to participate once it knows its own type, but no other agent's type
  - $E_{\theta_{-i} \in \Theta_{-i}} [u_i(f(\theta_i, \theta_{-i}), \theta_i)] \geq u_i^*(\theta_i)$
- **Ex post IR:** An agent decides whether to participate after it knows everyone's types (after the mechanism has completed)
  - $u_i(f(\theta), \theta_i) \geq u_i^*(\theta_i)$



# Quick Review

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- Gibbard-Satterthwaite
  - Impossible to get non-dictatorial mechanisms if using **dominant strategy implementation** and **general preferences**
- Groves
  - Possible to get dominant strategy implementation with quasi-linear utilities
    - Efficient
- Clarke (or VCG)
  - Possible to get dominant strategy implementation with quasi-linear utilities
    - Efficient, interim IR
- D'AGVA
  - Possible to get Bayesian-Nash implementation with quasi-linear utilities
    - Efficient, budget balanced, ex ante IR

# Other mechanisms

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- We know what to do with
  - Voting
  - Auctions
  - Public projects
  
- Are there any other “markets” that are interesting?

# Bilateral Trade (e.g., B2B)

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- Heart of any exchange
- 2 agents (one buyer, one seller), quasi-linear utilities
- Each agent knows its own value, but not the other's
- Probability distributions are common knowledge
  
- Want a mechanism that is
  - Ex post budget balanced
  - Ex post Pareto efficient: exchange to occur if  $v_b > v_s$
  - (Interim) IR: Higher expected utility from participating than by not participating

# Myerson-Satterthwaite Thm

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- **Thm:** In the bilateral trading problem, no mechanism can implement an ex-post BB, ex post efficient, and interim IR social choice function (even in Bayes-Nash equilibrium).
- You often hear “The market will take care of “it”, if allowed to.”
- Myerson-Satterthwaite shows that under reasonable assumptions, the market will **NOT** take care of efficient allocation

# Acknowledgements

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Paper: Automated Mechanism Design  
(Sundholm 2003)

By Tuomas Sandholm

Presented by Dimitri Mostinski  
November 17, 2004



# Problems with Manual MD

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- The most famous and most broadly applicable general mechanisms, VCG and dAGVA, **only maximize social welfare**
- The most common mechanisms assume that the agents have **quasilinear preferences**  $u_i(o; t_1, \dots, t_N) = v_i(o) - t_i$

## Impossibility results:

- “No mechanism *works* across a *class* of settings” for different definitions of “works” and different classes of settings
  - E.g., Gibbard-Satterthwaite theorem

# Automatic Mechanism Design (AMD)

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- Mechanism is computationally created for the specific problem instance at hand
  - Too costly in most settings w/o automation
- Circumvent impossibility results

# AMD formalism

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- An **automatic mechanism design setting** is
  - A finite set of outcomes  $O$
  - A finite set of  $N$  agents
  - For each agent  $i$ 
    - A finite set of types  $\Theta_i$
    - A probability distribution  $\gamma_i$  over  $\Theta_i$
    - A utility function  $u_i : \Theta_i \times O \rightarrow \mathbb{R}$
    - An objective function whose expectation the designer wishes to maximize  $g(o; t_1, \dots, t_N)$



# More AMD formalism

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- A **mechanism** consists of
  - An outcome selection function  
 $o : \Theta_1 \times \dots \times \Theta_N \rightarrow O$  if it is deterministic
  - A distribution selection function  
 $p : \Theta_1 \times \dots \times \Theta_N \rightarrow P(O)$  if it is randomized
  - For each agent  $i$  a payment selection function  
 $\pi_i : \Theta_1 \times \dots \times \Theta_N \rightarrow R$  if it involves payments

# Individual Rationality

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- In an AMD setting with an IR constraint there exists a fallback outcome  $o_0$  such that for every agent  $i$   $u_i(\theta_i, o_0) = 0$

# Incentive Compatibility

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- The agents should never have an incentive to misreport their type
- Two most common *solution concepts* are
  - *implementation in dominant strategies*
    - Truth telling is the optimal strategy even if all other agents' types are known
  - *implementation in Bayesian Nash equilibrium*
    - Truth telling is the optimal strategy if other agents' types are not yet known, but they are assumed to be truthful

# Formally the AMD problem

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- Given
  - Automated mechanism design setting
  - An IR notion (ex interim, ex post, or none)
  - A solution concept (dominant strategies or Bayesian Nash equilibrium)
  - Possibility of payments and randomization
  - A target value  $G$
- Determine
  - If there exists a mechanism of the specified type that satisfies both the IR notion and the solution concept, and gives an expected value of at least  $G$  for the objective.

# Complexity results

- AMD (for non-randomized mechanisms) is NP-hard (by reduction to MINSAT) if
  - Payments are not allowed
  - Payments are allowed but the designer is looking for something other than social welfare maximization
- AMD for randomized mechanisms can be solved in (expected) polynomial time using linear programming LP

# Conclusion: Some results of AMD

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- It reinvented the **Myerson auction** which maximizes the seller's expected revenue in a 1-object auction
- It created expected revenue maximizing **combinatorial auctions**
- It created optimal mechanisms for a **public good problem** (deciding whether or not to build a bridge)
- ... also for multiple goods

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Uhhh, a lecture with a hopefully useful

# APPENDIX



# References





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# Color Convention in this course

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- Formulae, when occurring inline
- Newly introduced terminology and definitions 
- Important **results (observations, theorems)** as well as emphasizing some aspects 
- **Examples** are given with standard orange with possibly light orange frame 
- Comments and notes 
- Algorithms 